**Local Challenge Form  
MA Team Central Valley & MASFO  
Presenting: All-Star Speaker Roundup  
January 14, 2023**

**MUST DOWNLOAD OR SAVE A COPY TO FILLOUT AND SEND**  
Activity dates: December 1 – January 11, 2023

**Form must be submitted by January 12, 2023**

NOTE: **UFO must be in attendance to win the Local Seminar Challenge.**

UnFranchise Owner(s) Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

E-mail: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**ATTITUDE/KNOWLEDGE**

Listen to 1 Audio per week.

1. ⬜ 2. ⬜ 3. ⬜ 4. ⬜ 5.⬜ 6.⬜ 7.⬜

**GOALS AND GOAL STATEMENT**

Join an accountability group with a partner/mentor who will hold you accountable to help you reach your goals.

Accountability Group Name:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Write or rewrite your goal statement and action plan by utilizing the “Getting Started Guide”

Suggested: Review with Senior business partner/sponsor.

**RETAIL/SHOPPING ANNUITY**

Purchase/Sell 150 BV - My BV amount \_\_\_\_Purchase/Sell 10 IBV - My IBV amount \_\_\_\_\_  
(In addition to your minimum autoship)

Host or attend 3 IN PERSON PRODUCT OVERVIEWS

Must have a personal guest (can be group or individual)

Event\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date:\_\_\_\_\_\_\_\_\_\_\_

Event\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date:\_\_\_\_\_\_\_\_\_\_\_\_

Event\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date:\_\_\_\_\_\_\_\_\_\_\_\_

**RECRUITING & SPONSORING**

Personally Sponsor 1 qualified Business Partner   
  
Name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ (UFO Must be on UnFranchise Autoship)

Bonus Personally Sponsor a second qualified Business Partner   
Name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ (UFO Must be on UnFranchise Autoship)

**THE ABC PATTERN**. The Fortune is in the FOLLOW UP

Follow up with 5 personal guests who have seen the plan

5 people who sampled/purchased products.

Plan 1. ⬜ 2. ⬜ 3. ⬜ 4. ⬜ 5. ⬜

Purchase/Sample 1. ⬜ 2.⬜ 3. ⬜ 4.⬜ 5. ⬜

Products

Attend 3 in person HBPs with a guest

Date:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Guest:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Date:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Guest:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Date:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Guest:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**PURCHASE 3** All Star Event January 14, 2023

Yourself⬜ Two Business partners / guests ⬜ ⬜

**Bonus:** Have 1 ticket to Leadership School March 2-4 ⬜

**Winner/Participants**Top challenge winner will win 1 ticket to next local  
Winners and honorable mention will have special seating at the event. (up to 3)  
All who participate will be recognized during the event.  
Winner will be determined by most personal business partners recruited in timeperiod.   
Tie breaker: highest new customer BV or samples sent

**DEADLINE: 11:59pm PDT January 12, 2023.**

Completed Challenge Form must be e-mailed to the Challenge Coordinator  
Include your full name, pin level, and headshot  
Challenge Coordinator:  
Kari Hagensmith [karihagensmith@gmail.com](mailto:karihagensmith@gmail.com) 916 792 8897